

Обґрунтування технічних та якісних характеристик предмета закупівлі, його очікуваної вартості (Постанова КМУ від 11.10.2016 № 710)

Предмет закупівлі: *Харвестери (ДК 021:2015 код 34140000-0 Великовантажні мототранспортні засоби)*

Ідентифікатор закупівлі: [UA-2026-01-26-018365-a](#)

Обґрунтування технічних та якісних характеристик предмета закупівлі.

На виконання річного Інвестиційного плану ДП «Ліси України» на 2026 рік та Стратегічного плану розвитку державного спеціалізованого господарського підприємства «Ліси України» на 2025-2029 роки. Наглядовою радою державного спеціалізованого господарського підприємства «Ліси України» (протокол 73 від «10» грудня 2025 р.) затверджено Стратегічний план розвитку державного спеціалізованого господарського підприємства «Ліси України» на 2025-2029 роки.

Технічні та якісні характеристики предмета закупівлі визначені на підставі наявної потреби, з урахуванням специфіки технологічних процесів підприємства. Визначені технічні та якісні характеристики предмета закупівлі є необхідними та достатніми (оптимальними) для задоволення потреб підприємства та відповідають наявним ринковим пропозиціям. Деталізовані технічні та якісні характеристики товару наведені у Технічній специфікації (Розділ VII) тендерної документації.

Обґрунтування очікуваної вартості предмета закупівлі.

Відповідно до Положення про організацію публічних закупівель ДП «Ліси України» затвердженого наказом №580 від 18.03.2025 р.(далі-Положення), для визначення очікуваної вартості предмета закупівлі, було направлено 6 письмових запитів цінових пропозицій електронною поштою виробникам харвестерів.

У відповідь були отримані комерційні пропозиції від Terri AB, Ponsse Oyj, Vimek AB щодо вартості харвестерів, враховуючи основні умови договору поставки.

Дані відображені нижче в Таблиці 1.

Цінові пропозиції у всіх випадках аналізуються (порівнюються) без урахування ПДВ.

Однак, зважаючи на те, що при проведенні минулої закупівлі (<https://prozorro.gov.ua/uk/tender/UA-2025-08-28-011144-a>) було отриману тендерну пропозицію з ціною за одиницю 270 000 євро без ПДВ, прийнято рішення про визначення очікуваної вартості закупівлі харвестерів з розрахунку ціни за одиницю минулої закупівлі: 270000 євро * 12 одиниць = 3 240 000 євро без ПДВ.

Враховуючи вищенаведене, очікувану вартість предмета закупівлі визначено на рівні 3240000 євро без ПДВ.

Відповідно до п. 2.5 Положення очікувана вартість предмета закупівлі в річному плані закупівель зазначається з урахуванням ПДВ та інших податків і зборів. Відповідно до 5.3 Положення очікувана вартість предмета закупівлі в оголошенні про проведення процедури закупівлі зазначається без ПДВ.

Таким чином, очікувана вартість предмету закупівлі харвестерів становить 3 240 000 євро без ПДВ та, відповідно, 3 888 000 євро з ПДВ.

Таблиця 1

Company name and address:	Terri AB				Ponsse Oyj, Ponssentie 22, Vieremä, Finland				Vimek AB, Allan Jonsons väg 11, 92231 Vindeln			
Contact person/contacts:	Arne Isaksson				Arbo Louke, +358 400 384364, arbo.louke@ponsse.com				Johannes Nilsson Tel. +46(0)933 135 15 -			
Legal entity identifier (Company Number):	org no. 556216-5547				0934209-0				556480-3053			
Date of offer:	15.01.2026				15.01.2026				15.01.2026			
Offer is valid: (not less than 60 calendar days from the date of submission of the commercial offer)	60 days				60 days				60 cal. days			
	Description (name of the Goods)	Quantity	Price per unit, EUR excluding VAT	Amount, EUR excluding VAT	Description (name of the Goods)	Quantity	Price per unit, EUR excluding VAT	Amount, EUR excluding VAT	Description (name of the Goods)	Quantity	Price per unit, EUR excluding VAT	Amount, EUR excluding VAT
	Terri 3 HW	12	363 900	4 366 800	Harvester Ponsse Beaver	12	432 026,00	5 184 312	Vimek 470	12	289 000	3 468 000

Information.
the required technical, qualitative and quantitative characteristics of the Goods and Commercial offer

Section I. Quantity and description of all necessary characteristics of the Goods (technical specification)

Name of the goods to be procured	Quantity, pcs.	Delivery year
Harvester	5	2026
	5	2027
	2	2028

Table 1.1. Technical and Quality Characteristics of the Harvesters (12 units)

Technical and Quality Characteristics of the Goods	Minimum value required by the Customer	Value required by the Customer	SPECIFIC value of the offered Goods <i>(to be filled in by the potential Bidder)</i>	Manufacturer's document(s) for the components of the Goods or for the Goods as a whole confirming compliance with the technical characteristics and reference to its provisions (document title, section, page, paragraph, etc.) (to be filled in by the potential Bidder)
Brand, model, manufacturer, country of origin			Terri Terri 3HW Terri AB Sweden	
Year of manufacture	not earlier than	2025 (new)	2026	
Warranty period for the Goods	not less than	12 months or 2000 engine hours (whichever occurs first)	12 months or 2000 engine hours (whichever occurs first)	
Engine				
Brand, model of the engine:			CAT 3.6	
Emission stage (according to EU Regulation 2016/1628):	not lower than	Stage V	Stage 5	Appendix 2, page 1, Engine
Fuel type	diesel		Diesel	"
Power, kW	not less than	55	55,4 kW	"
Number of cylinders	not less than	4	4	"
Torque, Nm	not less than	260	318 Nm @ 1400 rpm	"
Engine displacement	not less than	2.2 L or 2200 sm ³	3,6 L	"
Fuel tank capacity, L	not less than	60	100	"
Base machine				
Drive configuration	not less than	4x4 or 4WD	8 WD	Appendix 2, page 1, chassis
Steering system	hydraulic articulated steering		Hydraulic articulated steering	"

Articulation joint steering angle, °	not less than	40°	45°	Appendix 2, page 1, chassis
Transmission				
Type	hydro-mechanical (hydrostatic mechanical) or hydraulic		Hydraulic	Appendix 2, page 1, hydrostatic transmission
Number of gears	not less than	2	3	"
Tractive effort, kN	not less than	75	88 kN	"
Dimensions				
Clearance, mm	not less than	400	700 mm	Appendix 2, page 3, Dimensions
Gross weight, kg	not less than	6000	7570 kg	"
Harvester crane-manipulator				
Boom reach, m	not less than	6.2	7,5 m	Appendix 2, page 2, crane
Sweep-back angle, °	not less than	220	260°	"
Boom working lights		available	Yes	
Lifting torque, kN	not less than	37	52 kN	"
Harvester head				
Brand, model of the harvester head:			Kesla 16RH	
Feed force, kN	not less than	14.6	16 kN	Appendix 2, page 2, har.heads
Feed roller speed, m/s	not less than	3	4,6 m/s	"
Number of delimiting knives, pcs	not less than	3	4 articulated + 1 fixed	"
Maximum opening of delimiting knives, mm	not less than	350	480 mm	"
Maximum cutting diameter of the saw, mm	not less than	400	450 mm	"

Table 1.2. Options/configuration of the harvester

Requirements for options and configuration of the goods		Options and configuration of the offered goods
Interface language	Ukrainian and/or English	English
Operator's cabin equipped with heater and air conditioning	yes	Yes
Radiator protection	yes	Yes
Working lights	yes	Yes
Instrument control panel or multifunctional display showing main machine operation parameters	yes	Yes
One machine complete with: 1) a set of filters for M-1; 2) 5 saw bars; 3) 10 chains; 4) a set of special tools for daily maintenance and inspection – one set	yes	Yes
Capability of harvester parameterization to ensure optimal log bucking depending on tree species	yes	Yes

Section II. Preliminary qualification criteria for procurement participants

Qualification Criterion	List of documents confirming compliance with the criteria	Participant's compliance. Yes, appendix 2
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<p>2. Other requirements</p>	<p>2.1. Authorization. The participant must provide documentary evidence from the manufacturer of the proposed brand regarding the official status of a dealer, distributor, importer, or representative of the proposed brand. If the participant is the manufacturer of the Goods offered for supply, they must provide a document confirming such status.</p> <p>2.2. The bid shall include all documents referenced in the completed Technical Specification.</p> <p>2.3. A statement confirming the production localization degree of 30% in 2026 (if the goods are localized); or A Certificate of Origin stating that the country of manufacture is one of the GPA (Agreement on Government Procurement) member countries.</p>	<p>2.1, Yes appendix 3</p> <p>2.2. Yes appendix 2</p> <p>2.3. _____ (ready to provide the specified documents: yes or no). - the proposed goods are included in the list of localized goods, ID _____; or - a certificate of origin is available, stating the country of manufacture as Sweden, appendix 4</p>
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Section III. Commercial Proposal Form

Commercial Proposal				
Company name and address:	Terri AB			
Contact person/contacts:	Arne Isaksson			
Legal entity identifier (Company Number):	559378-8978			
Date of offer:	15 th of January 2026			
Offer is valid: (not less than 60 calendar days from the date of submission of the commercial offer)	60 days			
Description (name of the Goods)	Measurement unit	Quantity	Price per unit, EUR excluding VAT	Amount, EUR excluding VAT (CFA Älmhult, Sweden)
Terri 3HW	unit	12	363 900	4 366 800

Full name and position:

Arne Isaksson
Director sales & marketing TERRI AB

Signature:

Information.
the required technical, qualitative and quantitative characteristics of the Goods and Commercial offer

Section I. Quantity and description of all necessary characteristics of the Goods (technical specification)

Name of the goods to be procured	Quantity, pcs.	Delivery year
Harvester	5	2026
	5	2027
	2	2028

Table 1.1. Technical and Quality Characteristics of the Harvesters (12 units)

Technical and Quality Characteristics of the Goods	Minimum value required by the Customer	Value required by the Customer	SPECIFIC value of the offered Goods (to be filled in by the potential Bidder)	Manufacturer's document(s) for the components of the Goods or for the Goods as a whole confirming compliance with the technical characteristics and reference to its provisions (document title, section, page, paragraph, etc.) (to be filled in by the potential Bidder) <i>For example: Data sheet for the Goods, page 1, clause 3 or Manufacturer's letter, page 2, clause 4</i> <i>(to be filled in by the potential Bidder)</i>
Brand, model, manufacturer, country of origin			<i>Ponsse(brand)</i> <i>Beaver(model)</i> <i>Ponsse (manufacturer)</i> <i>Finland(country of manufacture)</i>	
Year of manufacture	not earlier than	2025 (new)	<i>2026 (year) of manufacture</i>	
Warranty period for the Goods	not less than	12 months or 2000 engine hours (whichever occurs first)	<i>12 months or 2000 engine hours (whichever occurs first)</i>	
Engine				
Brand, model of the engine:			<i>Mercedec Benz(brand)</i> <i>MB OM 934 LA EU Stage V</i>	
Emission stage (according to EU Regulation 2016/1628):	not lower than	Stage V	<i>Stage V</i>	
Fuel type			<i>diesel</i>	
Power, kW	not less than	55	<i>150 kW</i>	
Number of cylinders	not less than	4	<i>4 (specify)</i>	
Torque, Nm	not less than	260	<i>850Nm</i>	
Engine displacement	not less than	2.2 L or 2200 sm ³	<i>5,13 L (specify one option)</i>	
Fuel tank capacity, L	not less than	60	<i>300 l</i>	

Base machine				
Drive configuration	not less than	4x4 or 4WD	6x6 (specify one option)	
Steering system	hydraulic articulated steering		hydraulic articulated steering	
Articulation joint steering angle, °	not less than	40°	44°	
Transmission				
Type	hydro-mechanical (hydrostatic mechanical) or hydraulic		hydromechanical (specify one option)	
Number of gears	not less than	2	4	
Tractive effort, kN	not less than	75	130 kN	
Dimensions				
Clearance, mm	not less than	400	670 mm	
Gross weight, kg	not less than	6000	17700 kg	
Harvester crane-manipulator				
Boom reach, m	not less than	6.2	11 m	
Sweep-back angle, °	not less than	220	250°	
Boom working lights	available		Available	
Lifting torque, kN	not less than	37	130 kN	
Harvester head				
Brand, model of the harvester head:			Ponsse (brand) H5 (model)	
Feed force, kN	not less than	14.6	19 kN	
Feed roller speed, m/s	not less than	3	0 – 6	
Number of delimiting knives, pcs	not less than	3	6	
Maximum opening of delimiting knives, mm	not less than	350	530 mm	
Maximum cutting diameter of the saw, mm	not less than	400	640 mm	

Table 1.2. Options/configuration of the harvester

Requirements for options and configuration of the goods		Options and configuration of the offered goods (to be filled in by the potential Bidder)
Interface language	Ukrainian and/or English	English (Specify language)
Operator's cabin equipped with heater and air conditioning	yes	Yes (specify "yes" or "no")
Radiator protection	yes	Yes (specify "yes" or "no")
Working lights	yes	Yes (specify "yes" or "no")
Instrument control panel or multifunctional display showing main machine operation parameters	yes	Yes (specify "yes" or "no")
One machine complete with: 1) a set of filters for M-1; 2) 5 saw bars; 3) 10 chains; 4) a set of special tools for daily maintenance and inspection – one set	yes	Yes (specify "yes" or "no")
Capability of harvester parameterization to ensure optimal log bucking depending on tree species	yes	Yes (specify "yes" or "no")

Section II. Preliminary qualification criteria for procurement participants

Qualification Criterion	List of documents confirming compliance with the criteria	Participant's compliance. (Please fill in this column. Options: Yes / No + your proposed wording)
<p>1. Documented experience in performing contracts similar in subject matter to the procurement</p>	<p>1.1. A reference/statement in free form prepared by the bidder, containing information on the performance/partial performance of at least one similar* previously concluded contract, specifying:</p> <ul style="list-style-type: none"> ➤ name of the counterparty, ➤ subject of the contract / name of the supplied goods, ➤ brand of the Goods, ➤ quantity of Goods supplied between 2021 and 2025; ➤ contract number and date; ➤ contact persons of the customers (name and phone number); ➤ contract execution status (completed/partially completed). <p><i>*A similar contract in the context of this procurement refers to performed/partially performed contract(s) under which the proposed brand of harvesters was supplied between 2021 and 2025 (inclusive) in a total quantity of at least 5 units.</i></p> <p>1.2. To confirm the performance of the similar contract(s) listed in the reference (clause 1.1), the participant shall provide:</p> <p>1.2.1 Positive reference letter(s) from counterparty(ies) confirming the proper performance of the contract(s), specifying the number(s), date(s), brand, and quantity of the Goods supplied.</p> <p><i>and/or</i></p> <p>Document(s) issued within the framework of the similar contract(s) confirming the supply of the proposed brand (primary accounting documents compiled in accordance with the legislation of the country of registration and/or activity of the participant).</p> <p>1.2.2. If the supply under the similar contract(s) was carried out to the territory of Ukraine, the participant shall provide:</p> <p>Customs Cargo Declaration(s) (CCD) or other document(s) confirming the import of the proposed brand of harvesters to the customs territory of Ukraine (at least 5 units). Documents must clearly state the brand, model, and date of crossing the Ukrainian border.</p> <p><i>The participant has the right to redact commercial information (specifically, the price) in the provided CCDs.</i></p>	<p>1.1. <i>No (compliance with the criterion: yes or no).</i></p> <p><i>No one contract is available, under which 5 units were supplied between 2021 and 2025;</i></p> <p><i>or</i></p> <p><i>no contracts are available, under which a total of 5 units were supplied between 2021 and 2025.</i></p> <p>1.2.1. <i>No (ready to provide the specified documents: yes or no).</i></p> <p>1.2.2. <i>No (Supply was carried out to the territory of Ukraine: Yes/No).</i></p> <p><i>No (Ready to provide CCD for 0 units: Yes or No). To be filled in only if the supply was carried out to the territory of Ukraine</i></p>
<p>2. Other requirements</p>	<p>2.1. Authorization.</p> <p>The participant must provide documentary evidence from the manufacturer of the proposed brand regarding the official status of a dealer, distributor, importer, or representative of the proposed brand.</p> <p>If the participant is the manufacturer of the Goods offered for supply, they must provide a document confirming such status.</p> <p>2.2. The bid shall include all documents referenced in the completed Technical Specification.</p>	<p>2.1. <i>Yes (compliance with the criterion: yes or no)</i></p> <p>2.2. <i>Yes (ready to provide the specified documents: yes or no)</i></p> <p>2.3. <i>No (ready to provide the</i></p>

	<p>2.3. A statement confirming the production localization degree of 30% in 2026 (if the goods are localized); or A Certificate of Origin stating that the country of manufacture is one of the GPA (Agreement on Government Procurement) member countries.</p>	<p><i>specified documents: yes or no).</i> <i>- the proposed goods are included in the list of localized goods, ID no;</i> or <i>- a certificate of origin is available, stating the country of manufacture as no.</i></p>
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Section III. Commercial Proposal Form

Commercial Proposal				
Company name and address:	Ponsse PLC, Ponssentie 22, Vierema, Finland, 74200			
Contact person/contacts:	Arbo Louke, +372 5235658, ext-arbo.louke@ponsse.com			
Legal entity identifier (Company Number):	Business ID0934209-0			
Date of offer:	15.01.2015			
Offer is valid: (not less than 60 calendar days from the date of submission of the commercial offer)	60 days.			
Description (name of the Goods)	Measurement unit	Quantity	Price per unit, EUR excluding VAT	Amount, EUR excluding VAT
Harvester Ponsse Beaver	unit	12	432 026	5 184 312

Full name and position: Arbo Louke, Area Dealer Manager.

Signature:



Answer to RFQ

We thank you for possibility to make quote for 12pcs Vimek 470 harvesters to Ukrainian state forest.

Vimek 470

Vimek 470 is a stand operating harvester for thinning operations designed for modern forestry. Bigger and stronger than its predecessor (Vimek 404) but still Gentle. Vimek 470 has best in class work environment and a modern control system that helps operator stay productive all day. Well designed and modern technical solutions keep fuel consumption at remarkably low level. Machine has very good possibilities when comes to bucking system and connectivity including remote support and remote update.

Machine in Ukraine, - agreement with service provider

Vimek policy is to not send our own crew abroad to countries where Swedish authorities do not recommend traveling because of safety reasons. When machines reach Ukraine our service provider therefore will be in charge to make machine into production and to keep the conditions to stay productive for long time ahead. Vimek will support our service provider by all means.

Spare parts and service

Vimek wants our service providers and retailer to offer customers a “one safe source” solution. Customers shall always contact authorized Vimek service to get their problem solved. Service provider in Ukraine will have a stock of spare parts available inside Ukraine and will offer preventive service of machines to avoid break downs.

Warranty

Warranty repair is made by Vimek service provider in Ukraine according to normal warranty procedures.

12 pcs Vimek 470 harvester

CN Code: 84368010, Country of origin: Sweden

Specification

We will fulfill technical specifications according what is permitted in RFQ

55Kw engine with DPF, European stage V.

Vimek - Dasa Prio bucking

Keto 42 Harvester; Opening between rollers 42cm, 15kN traction force setting.

Wheels 600/55-26,5, With 2,27m

Chassie with crane tilt and DS, Dual steering

Central lubricator for chassis

Crane 6,3m

Automatic crane tilt system

Hydraulic Crane damper

Parking heater

LED work light kit Large, on cabin, chassis and crane

Sunblinds

Viper roof Window

FM radio

Reverse camera view over engine

Warranty 1-year max 2000H

Vimek online / My Vimek 3 Years subscription

One fire extinguisher (Std)

Propylene glycol

Engine oil 10w30

Standard Hydraulic oil Bio 46

Vacuum pump hydraulic tank

Toolbox common tools

Hight; 2,95m,

Weight: from 6,3T (+ possible water ballast),

Ground clearance 47cm.

Price 289000 Euro + VAT / unit, DAP Vimek Vindeln



FASSI GROUP

Payment mechanism

Both options can be used

Delivery time and plan:

We fulfill according the request.

Best regards


VIMEK
Vimek AB
Allan Jonssons väg 11
922 31 Vindeln, Sweden
VAT no: SE556480305301

Johannes Nilsson CEO, Vimek AB

Vimek AB
Allan Jonssons väg 11, 922 31 Vindeln, Sweden
Tel. +46(0)933 135 15 - info@vimek.se - sales@vimek.se
Org.nr. 556480-3053

www.vimek.se